

Surviving the Recession – Key Financial Tips

Listed in the Programme Summary below are details of the 4 half-day Modules that have been designed to meet the challenges you currently face in your business.

These Modules will take place in the '**11 Patrick Street Conference Centre**' of the **Pembroke Hotel, Kilkenny** on the dates given. The cost per Module is only **€25**, and you can register for as many as you wish using our online booking @ www.kceb.ie or just call the office on **(056) 77 52662**

Programme Summary

Module 1 – *Thu March 10th, 9.30am-12.30pm*

"Keeping the Tax Man Happy" – A Practical Guide

Know all the key deadlines needed to meet your business tax obligations, forms to be completed and tips on the options available if you run into difficulties.

- 🕒 Registering for Tax
- 🕒 Deadlines for each of the main taxes
- 🕒 Filling the Forms
- 🕒 Using Revenue Online Service (R.O.S)
- 🕒 Tax Payment Options
- 🕒 What prompts a Revenue Audit
- 🕒 What is involved if you get a Revenue Audit
- 🕒 The relationship between you, your Accountant and the Revenue Commissioners

Cost - €25.00

Module 2 – *Fri March 11th, 9.30am-12.30pm*

"Top Tax Tips"

Learn top tips to minimise your tax on business profits / gains and how tax impacts on business decisions.

- 🕒 How operating as a Sole-Trader or Limited Company can impact on the tax liability of your business profits
- 🕒 Tips on minimising your income tax liability
- 🕒 Minimising the taxation of Employees and therefore the cost to you as the Employer
- 🕒 The impact of VAT registration on your business
- 🕒 How Capital Gains Tax can impact on your business and inheritance considerations

Cost - €25.00

Module 3 – *Wed March 16th, 9.30am-12.30pm*

"What your Accounts Say about You as a Business Owner"

Learn how to understand both your own and your competitor's accounts, so that better business decisions can be made

- 🕒 The difference between Accounting and Book-Keeping
- 🕒 The difference between Profit and Cash-Flow
- 🕒 Understanding what a Profit & loss Account and Balance Sheet tells you about a business
- 🕒 Key financial measurements
- 🕒 Using the information to improve your business performance & financial management

Cost - €25.00

Module 4 – *Wed April 6th, 9.30am-1.00pm*

"Pricing for Profit - Products"

Learn to price your manufactured or processed product(s) at a level that ensures a profitable return.

- 🕒 The different types of costs in a business and understanding your cost base
- 🕒 Managing labour cost
- 🕒 How to include overheads in the product cost
- 🕒 How to prepare a costing for a product
- 🕒 Different pricing models
- 🕒 Understanding your Break-Even point
- 🕒 Pricing Strategies

Cost - €25.00