

START YOUR OWN BUSINESS COURSE No. 2, SPRING 2011
Venue – Abbey Business Centre

Date & Time	Topic	Presenter(s)
Monday 14th March 07.00p.m. – 09.30p.m.	Module 1 Self Assessment/Start Your Own Business An overview of Patents, Trademarks, Copyrights & Design	Terry Harmer (07.00pm – 08.15pm) Yvonne Cassidy (Patents Office) (8.15pm – 9.30pm)
Wednesday 16th March 07.00p.m. – 09.30p.m.	Module 2 Legal Issues for Start Ups	Fiona Brown-Johnson Profile Training & Development (7.00pm – 8.15pm) Bobby Fitzgerald Fitzgerald Fleming & Associates (8.15pm – 9.30pm)
Monday 21st March 07.00p.m. – 09.30p.m.	Module 4 Marketing for the Small Business – An Introduction	Terry Harmer NLC Training
Wednesday 23rd March 07.00p.m. – 09.30p.m.	Module 6 Finance	Sean Fleming Financial Clarity
Monday 28th March 07.00p.m. – 09.30p.m.	Module 5 Researching the Market	Terry Harmer NLC Training
Wednesday 30th March 07.00p.m. – 09.30p.m.	Module 7 Funding Sources / Approaches	Sean Fleming Financial Clarity
Monday 4th April 07.00p.m. – 09.30p.m.	Module 9 Sales	Terry Harmer NLC Training
Wednesday 6th April 07.00p.m. – 09.30p.m.	Module 8 Basic Bookkeeping & Dealing with the Banks	Bobby Fitzgerald Fitzgerald Fleming & Associates
Monday 11th April 07.00p.m. – 09.30p.m.	Module 10 ICT and The Small Business	Gavin Dixon Business IT Solutions (BITS)
Wednesday 13th April 07.00p.m. – 09.30p.m.	Module 3 Preparing a Business Plan	South East Business & Innovation Centre (SEBIC)